



Business Internet and Smart TV

Over 20 years connecting people to WiFi networks with our WiFi solutions for businesses.

+20
Years

Connecting people with our WiFi solutions for businesses.

www.kubiwifi.com



+30M

Connections
per year

+17M

Connections per year
in transportation systems
(Metro)

+3M

Connections per year at
ports, cruise ships, and
ferries

+50M

Advertising impressions
per year

+25M

Connections per year
in transportation systems
(Airports)

+70M

Total
impressions

+18K

Connecting
rooms



OUR SERVICES

Enterprise WiFi solutions for every sector, turnkey projects



+20
Years

Connecting people with our WiFi solutions for businesses.

01 Hotels and Resorts

Connect your guests to the Internet with our WiFi solutions for hotels. Turnkey projects.

02 Airports

Our solutions and expertise enhance connectivity for travelers and profitability for the airport.

03 Maritime

Onboard connectivity and a 10/10 WiFi experience for passengers and crew.

04 Hospitals

Smart, reliable connectivity for a first-class hospital experience.

05 Universities

Campus connectivity and a top-notch WiFi experience for students, faculty, and administrators.

06 Shopping center

Smart connectivity for modern shopping centers that are always online.



01

WiFi SOLUTIONS

WiFi networks for businesses: Kubi WiFi takes care of everything



FREE, NO-OBLIGATION WiFi network assessment, cybersecurity, and welcome portal!



Turnkey projects

At Kubi WiFi, we offer a comprehensive WiFi network service that covers everything from network auditing, infrastructure design, and network cabling to the commissioning and installation of the contracted solutions.

Experts in LAN and GPON networks

- Engineers who are experts in LAN and GPON networks.
- Experience with the best manufacturers: Cisco, Meraki, Ubiquiti, Ruckus, Aruba, Mikrotik, Fortinet, Cambium, Nomadix, etc.



One WiFi network, multiple services

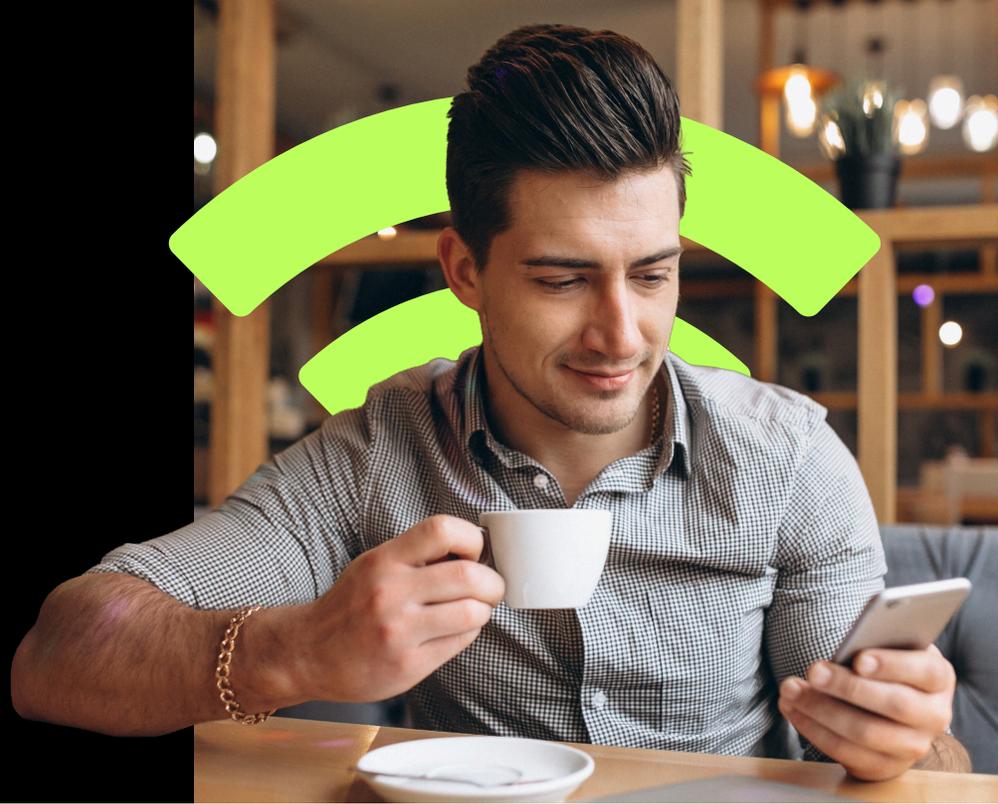
- Connectivity and the Internet are key to most operational and commercial processes.
- They are also key elements in the digital transformation of the user experience.
- Telecommunications networks have become a fundamental asset for the functioning and improvement of businesses, with WiFi technology being the most natural form of interconnection between guests and the Internet.
- Our vision is that multiple services coexist on a single physical network to achieve a unique digital reality that maximizes business profitability and efficiency and provides an exceptional user experience.



02

HOTSPOT FOR HOTELS

Enhance your guests' experience



Top-notch connectivity for your hotel, thanks to Kubi Wi-Fi



Improve your knowledge of your hotel guests

- Thanks to the registration process, which is necessary to use the WiFi, you can obtain valuable information and record it in your PMS, thereby improving the data you have on your guests.
- Decide what information you want to obtain from your customers: age, gender, email, interests, marital status, tastes. Anything you want to ask them.
- This information allows the hotel to better define who its customers are and how to target them in future marketing campaigns.



Improve communication with your guest

- The service access page can be customized to display different promotions and offers.
- Using a web tool, the hotel can independently publish different access pages based on the information requested from the guest (gender, age, interests, etc.) and by day and/or time.

Why choose our WiFi Hotspot platform **WiFiOne**?

- Integrate it with any PMS and/or CRM and enrich the information you have about users, thanks to the data obtained from the use of the WiFi service.
- Platform accredited with Oracle Cloud.
- Gives a professional image.
- Ensure compliance with legal regulations.
- Enable your users to connect securely.
- 100% compatible with the hotel's WiFi network.
- Monitored 24/7, 365 days a year, so it's always available.
- Scalable: Thanks to our development team, the platform is constantly being updated.



03

IPTV

IPTV solutions for hotels



Kubi WiFi IPTV solutions for hotels: beyond TV channels for your guests



The Kubi WiFi – OTRUM alliance, a guarantee of quality for IPTV

- Kubi WiFi's interactive TV solutions are based on OTRUM technology.
- OTRUM is the undisputed global leader in the development of TV platforms for the hotel industry. Its solutions are present on more than 160,000 screens worldwide and have been approved by major hotel chains.



Why choose IPTV solutions with Kubi WiFi?

- TV channel programming management.
- Fully customizable 1080px menus, with no rigid limits.
- Information pages with online editor.
- Custom template library for a smooth start.
- Wake-Up, including central management.
- External TV inputs, AirPlay, Chromecast, and HDMI. Highly adaptable open APIs for displaying live dynamic data.
- LG, Philips, and Samsung compatible with intuitive onboarding.

100% Cloud IPTV Solution

- No server hardware or maintenance costs.
- Real-time backup and redundancy.
- Class-leading 99.95% monthly uptime.
- Simple web-based login and administration.
- Template selection and API.
- Forget about limited design options and costly investments (hardware, personnel, hardware repair and maintenance).
- Physical security and data protection.
- Dependence on geographical location.
- Environmental costs (cooling and energy).



04

CASTING

Your hotel's TV so that your guests can enjoy it from their mobile phones.



With Kubi Wi-Fi's casting solution for hotels, happy guests and outstanding customer experience



Why do guests love Kubi WiFi's casting solution for hotels?

- Allows unlimited device pairing during your stay.
- With one-step authentication, guests can start streaming their favorite shows faster than they can order room service.
- Stream from almost any app (Netflix, Hulu, Disney+, etc.).
- Works with Android and iOS devices.
- Other apps on the device can still be used.
- Paired devices can be easily changed.



Why do guests love Kubi WiFi's casting solution for hotels?

- Kubi WiFi's OtrumCast solution uses a Chromecast device in the room.
- It is fully managed in the cloud. This means that all configuration, administration, and maintenance is carried out on a web portal. Everything from automatic hardware pairing to signal monitoring and configuration is managed from a single location.
- Kubi WiFi's casting solution turns all connected TVs into a personalized display that allows messages to be updated in minutes.
- It works with any TV.
- It offers a branded experience for guests.
- It turns TVs into digital signage.



Business Internet and Smart TV

Over 20 years connecting people to WiFi networks with our WiFi solutions for businesses.



Mail:
info@kubiwifi.com



Phone:
+507 6326162



Address:
Panamá, Ciudad de Panamá, Punta
Pacífica, building Torre las
Américas, Tower B, Of. 604

www.kubiwifi.com